



HomeStart Home Loan

If you're looking for a loan that offers flexible interest rate and repayment options to help you get into your own home sooner, this could be the loan for you.

You can buy an existing home, build, refinance, buy land now and build later, and use in conjunction with HomeStart's secondary loans.



Loan features

- » Low deposit (from 5%)
- » Variable, fixed or split rate
- » Options to borrow more
- » Repayment Safeguard
- » Refinance
- » Build or buy
- » Voluntary repayments and redraw
- » Don't pay LMI

Are you eligible?

To be eligible for the HomeStart Home Loan you will need to:

- » Buy or build a home in South Australia for you to live in
- » Be an Australian citizen or hold Permanent Residency or skilled migrant status in Australia
- » Be over 18 years of age and have a clear credit history
- » Have \$3,000 of savings held for at least three months, or twelve months of good rental history.

Low deposit (from 5%)

Your deposit can start from as little as 5% of the purchase price, or 8% to build, depending on where you want to buy. Don't forget you'll also need funds to meet other costs like stamp duty and other fees and charges.

Variable, fixed or split rate

You can choose a variable, fixed or split interest rate (part fixed, part variable). Fixed rates are available for terms of 1-3 years. You can find HomeStart's latest interest rates at [HomeStart.com.au/rates-and-fees](https://www.homestart.com.au/rates-and-fees).

Options to borrow more

You can combine your HomeStart Home Loan with a secondary loan to increase what you can borrow. With most secondary loans, there's no need to make any repayments until your primary HomeStart loan has been fully paid. Visit [homestart.com.au/homeloans](https://www.homestart.com.au/homeloans) for more information.

Repayment Safeguard

HomeStart's Repayment Safeguard works out your initial repayments based on your financial situation, not just interest rates. Usually, the only change will be an adjustment for inflation once every 12 months. So if interest rates go down, you'll pay your loan off faster. If they go up, it'll take longer.

Refinance

You can refinance your existing home loan (held by another bank or credit union) with the HomeStart Home Loan, which may include the consolidation of your debts.

To get started, call **1300 636 878**.
Visit [homestart.com.au](https://www.homestart.com.au) for more information.

Build or buy

With the HomeStart Home Loan, you can choose to build your own home. HomeStart requires a building pack, which contains all plans and a fixed price contract from a licensed builder, inclusive of any variations.

- » **Reduce the amount you need upfront:**
First home buyers can apply for the South Australian First Home Owners Grant of \$15,000 (new home or building only). We will help you apply for this grant, which can be put toward your deposit, fees and charges. Just remember, if you're choosing to buy land first and build later, you won't get your First Home Owner Grant funds until you pour your slab on your new home.
- » **Choose no loan repayments for the first nine months:** You can choose not to make loan repayments for the first nine months or until construction is complete, whichever comes first. This means you don't need to cover loan repayments as well as rent or other payments on your current home.
- » **Save on stamp duty costs:**
When you purchase a block of land to build on, you only pay stamp duty on the land value, which can be much less than what you pay on an existing home.
- » **Buy now, build later:**
You can choose to buy a block of land (zoned for residential purpose) now and build on it at a later stage. This gives you an opportunity to save money and reduce your home loan balance by the time it comes to build.

Voluntary repayments

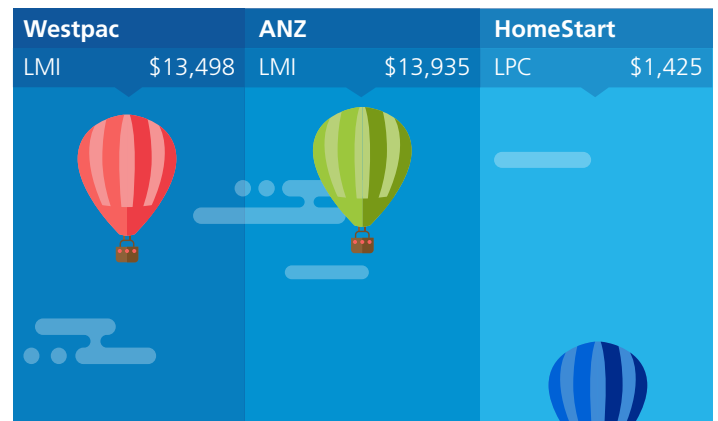
To help you pay off your loan sooner, you can make fee free voluntary loan repayments (unlimited for variable rates and up to \$10,000 extra per year for fixed rates). If you have a secondary loan, voluntary repayments will go to that first. If you are ahead of your loan, you can access those extra funds through our redraw facility. Redraw is not available on fixed rate loans, or the fixed portion of a split loan.

Don't pay LMI

One of the biggest charges most lenders apply to low deposit loans is Lenders' Mortgage Insurance (LMI), which you pay to protect your lender in case you default on your loan. Instead, HomeStart has a Loan Provision Charge (LPC), which costs a lot less for most customers.

For example, the table below shows LMI or LPC costs for a \$400,000 property, with a \$380,000 loan amount (5% deposit):

Westpac	ANZ	HomeStart			
LMI	\$13,498	LMI	\$13,935	LPC	\$1,425



*Different LPC applies for Construction Loan.
Figures sourced online and correct as at October 2016.*

To get started, call **1300 636 878**.
Visit **homestart.com.au** for more information.

Terms, conditions and eligibility criteria apply. Fees and charges are payable.
Information correct as at October 2016 and may change without notice. QQP020 1610
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